

The Robert Leon Team

ETF GROWTH STRATEGY

June 30, 2022

INVESTMENT OBJECTIVE

To generate above-average total return with reduced volatility over the long term. The primary focus is to invest in various ETFs/ETNs in both Canadian and Global markets across all asset classes to maximize portfolio diversification and capitalize on market opportunities.

MANAGER COMMENTARY

Q2 = BIG INFLATION and small (if any) growth = stagflation!

During Q2 the multiples compression stage of the bear market, driven by entrenched inflation and monetary tightening, was likely already coming to a close as we entered Q3. Now all eyes are on growth and the ability of companies to navigate the economy that is being slowed down by the Fed in the U.S., the Bank of Canada and other central banks around the globe (in addition to the war in Ukraine and continued Covid shutdowns in China). Strong wage growth threatens to unleash a wage-price spiral if companies pass on higher costs to consumers. June headline Canadian CPI inflation increased 0.7% month-over-month in June to reach 8.1% and year-over-year; the U.S. 1.3% monthly advance in total CPI left the annual rate of inflation at 9.1%,

Borderline recessionary statistics currently abound in Europe and are building in Canada and the US fueling the “r-word” debates.

Your fund has been reducing equity exposure and raising cash during the quarter and doing some early season tax-loss selling as the current bear markets proceed (defined by a fall of 20% or more from peak price).

Bond markets continued to suffer from the worst 6 months in decades as yields continued to log big gains. The Canadian FTSE Universe Bond Index fell 5.7% in the quarter. For Q2 2022 (all measured in CAD unless specified otherwise) the Total Returns including reinvested dividends for the major indexes were: S&P/TSX Composite -13.48%; S&P 500 Index -13.35%; S&P 500 Index USD -16.1%; MSCI WORLD INDEX -13.3%; MSCI WORLD INDEX USD -16.05%. The CAD dollar fell -3.17%. The S&P/TSX Composite Energy Index (CAD) -1.94% and S&P/TSX Composite Utilities Index CAD -3.49% were the least down while the S&P/TSX Composite Health Care Index CAD -49.64% and the S&P/TSX Composite Information Technology Index (CAD) -30.74% were the weakest. The top performers in the portfolio were: Horizons S&P/TSX Capped Energy IDX New Shs (+4.8%), iShares Global Monthly Div Ind (CAD Hedged) (-5.0%), iShares CDN Fundamental Idx Com UT (-6.0%). The bottom performers were: iShares Global Agri Idx (-16.4%), BMO S&P 500 Hedged to CAD (-14.0%). During Q2, all five positions held were liquidated: S&P/TSX Capped Energy IDX New Shs (+4.8%), iShares Global Monthly Div Ind (CAD Hedged) (-5.0%), iShares CDN Fundamental Idx Com UT (-6.0%), iShares Global Agri Idx (-16.4%), and BMO S&P 500 Hedged to CAD (-14.0%). As of end of quarter 2 all funds were held in cash equivalents.

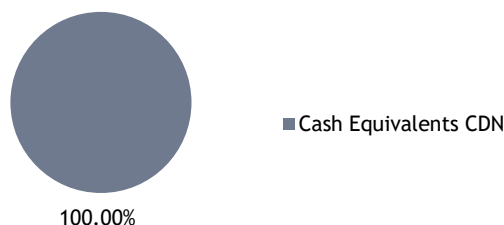
ETF SELECTION PROCESS

A universe of qualified ETFs is carefully selected, and their relative strengths are monitored using various technical research sources.

The top down selection approach of asset classes begins with market cash flow analysis, measured by the relative strength of North American stock exchange listings, as compared to ETFs of other asset classes.

Asset allocation is based mainly on the purchase of sectors which are outperforming, and the sale of sectors which are underperforming on a week-to-week basis, within the overall matrix of qualified ETFs.

ASSET MIX



SECURITY DESCRIPTION

% Held

Cash and Cash Equivalents (CAD)	100.00%
TOTAL CASH & EQUIVALENTS	100.00%

PERFORMANCE RETURNS

Performance (%)	3 Mo	6 Mo	YTD	1Yr	3Yr	5Yr	SI inception
Composite	-10.81%	-6.66%	-6.66%	-1.70%	6.04%	7.50%	7.03%
Benchmark	-7.65%	-9.40%	-9.40%	-3.25%	5.65%	5.80%	7.22%
Diff +/-	-3.16%	2.74%	2.74%	1.55%	0.39%	1.70%	-0.19%

*Performance results in this document are based on a composite of CIBC Wood Gundy Advisor Managed Account (“AMA”) retail accounts with more than \$75,000 invested in the “ETF Growth strategy”. The composite includes open fee-paying discretionary managed accounts where the Strategy has been held for at least two months, through a purchase or a switch from another investment or a different AMA strategy. Also included in the composite are closed accounts that held the Strategy, up to the last full month the Strategy was held. The composite was created in December 2011 and includes AMA performance data from February 2012, two months after the Strategy’s inception in the AMA program.

Composite performance returns are geometrically linked and calculated by weighting each account’s monthly performance, including changes in securities’ values, and accrued income (i.e. dividends and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. This Strategy can be purchased either in U.S. or Canadian dollars.

Performance returns in this document are expressed in Canadian dollars and are calculated by converting U.S. dollar accounts into Canadian dollars using the month-end Bank of Canada noon rate. Performance returns are gross of AMA investment management fees, and other expenses, if any. Each individual account’s performance returns will be reduced by these fees and expenses.

Individual Advisor Managed Account performance results may materially differ from those in this document due to the above and other factors such as an account’s size, the length of time an AMA Strategy has been held, cash flows in and out of the individual account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints, and constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.

Past performance may not be repeated and is not indicative of future results. This document is prepared for informational purposes only and is subject to change without notice.

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There are ongoing fees and expenses associated with owning units of an Exchange-Traded Fund (ETF). An ETF must prepare disclosure documents that contain key information about the fund. You can find more detailed information about the fund in these documents. The indicated rate[s] of return is [are] the historical annual compounded total return[s] including changes in unit value and reinvestment of all distributions and does not take into account certain fees such as redemption fees or optional charges or income taxes payable by any securityholder that would have reduced returns. ETFs are not guaranteed, their values change frequently and past performance may not be repeated.

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*Top holdings in model. Individual account holdings may differ.