



The Robert Leon Team

## **BALANCED STRATEGY**

September 30, 2022

### MANAGER COMMENTARY

Globalization in the world economy may not be crumbling but it is cracked. Covid, war and all their side effects have caused a shift in the investment choice for business towards "onshoring" which is the process of sourcing or relocating a business' production operations within domestic national borders. This usually raises costs and therefore workplace efficiencies and technologies become more crucial to profitability.

The US economy remains strong but is slowing as is inflation according to ISI Evercore 's Ed Hyman, one of the top-rated economists in the U.S. over the past 4 decades (according to Institutional Investor Magazine). He points out that it's not just the Fed that's been tightening. Global Short Rates have been surging now for almost two years. Money growth, measured by M2 (which grew 30% last year) is on track to contract for the first time since the 1930's. Economists calculate that money growth (or shrinkage) leads US real GDP by between one and two years (Noted in a 1923 paper by John Maynard Keynes). Thus Mr. Hyman's view of the likelihood of economic recession sometime during 2023 – 2024.

As of October 28th, FactSet reported that the blended earnings growth rate for the S&P 500 is 2.2%. On a year-over-year basis, the S&P 500 is reporting its lowest earnings growth since Q3 2020. The market sentiment has become accustomed to expecting rates to fall entering a recession .... Time will tell and we will watch closely.

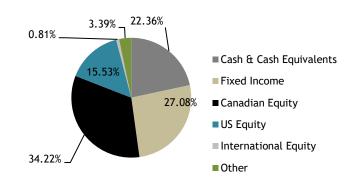
Your fund has raised more cash over the past eight months than in the past several years; both the equity and bond markets continue to be "on sale". The fund is now in position to take advantage of current bargains as they evolve. The Canadian FTSE Universe Bond Index recovered 0.52% during Q3. Also for Q3 2022 (all measured in CAD unless specified otherwise) the Total Returns including reinvested dividends for the major indexes were: S&P/TSX Composite –1.35%; S&P 500 Index -1.32%; S&P 500 Index USD -4.88%; MSCI WORLD INDEX -0.04%; MSCI WORLD INDEX USD -6.08%. The CAD dollar fell -6.12%. The S&P/TSX Composite Industrials Index (CAD) +4.23% was the best performing Canadian index while the S&P/TSX Composite Communication Services Index (CAD) -7.33% was the poorest performer. The top 3 performers in the portfolio were: Keysight Tech Inc Com (+23%), Taseko Mines Ltd (+12.1%) and Anavex Life Sciences Corp Com (+10.7%). The bottom 3 performers were: Open Text Corp (-25%), Victoria Gold Corp Com (-18%), and Chemtrade Logistics Incm Fnd Trst Uts (-13%).

During Q3, the following positions were added: Fin 15 Split Corp 5.5% Cum Red Retr Pfd and Res CIBC 3.45% Fxd 4/4/23 Flt 4/4/28 Prin (0.2%). The following positions were liquidated: Anaergia Inc Sub Vtg Shs (+4%), Cda Goose Hldgs Inc Shs Sub Vtg (-0.6%), GM Co (-1.0%), Cdn Natural Resources Ltd (-10%)

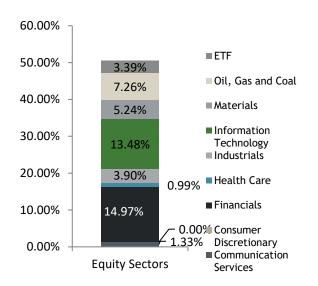
# PERFORMANCE RETURNS

Performance (%)	3 Мо	YTD	1Yr	3Yr	5Yr	10Yr	SI inception
Composite	-0.56%	-11.89%	-8.30%	4.84%	4.50%	6.64%	7.41%
Benchmark	-0.32%	-12.20%	-8.13%	3.57%	4.70%	6.14%	6.34%
Diff +/-	-0.24%	0.31%	-0.17%	1.27%	-0.20%	0.50%	1.07%

### ASSET MIX



# **ASSET MIX**



#### **TOP TEN HOLDINGS**

#### % Held

PURPOSE HIGH INT SAVINGS UT	18.57%
HORIZONS ACTIVE ULTRA SHORT TERM INVEST GRADE BOND CL E UTS	7.06%
ISHR 0-5 YR TIPS BD IDX (CAD-HEDGED) UT	5.20%
MICROSOFT CORP	5.06%
WHITECAP RSRC INC	4.91%
RBC	4.60%
IPATH SER B S&P 500 VIX MID TERM FUTURES ETN	3.39%
ISHR CONV BOND IDX COM UT	3.25%
TD	3.24%
WSP GLBL INC COM	2.91%
PURPOSE HIGH INT SAVINGS UT	58.19%

\*Performance results in this document are based on a composite of CIBC Wood Gundy Advisor Managed Account ("AMA") retail accounts with more than \$75,000 invested in the "ETF Growth strategy". The composite includes open fee-paying discretionary managed accounts where the Strategy has been held for at least two months, through a purchase or a switch from another investment or a different AMA strategy. Also included in the composite are closed accounts that held the Strategy, up to the last full month the Strategy was held. The composite was created in December 2011 and includes AMA performance data from February 2012, two months after the Strategy's inception in the AMA program.

Composite performance returns are geometrically linked and calculated by weighting each account's monthly performance, including changes in securities' values, and accrued income (i.e. dividends and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. This Strategy can be purchased either in U.S. or Canadian dollars. Performance returns in this document are expressed in Canadian dollars and are calculated by converting U.S. dollar accounts into Canadian dollars using the month-end Bank of Canada noon rate. Performance returns are gross of AMA investment management fees, and other expenses, if any. Each individual account's performance returns will be reduced by these fees and expenses.

Individual Advisor Managed Account performance results may materially differ from those in this document due to the above and other factors such as an account's size, the length of time an AMA Strategy has been held, cash flows in and out of the individual account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints, and constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.

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\*Top holdings in model. Individual account holdings may differ.

TD Bank 2a,2b,2c,2d,2e,2g,3a,3c,7

Royal Bank of Canada 2a,2c,2e,2g,3a,3c,7

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2c CIBC World Markets Inc. has managed or co-managed a public offering of securities for this company in the past 12 months.

2d CIBC World Markets Corp. has received compensation for investment banking services from this company in the past 12 months.

2e CIBC World Markets Inc. has received compensation for investment banking services from this company in the past 12 months.

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