

The Robert Leon Team

BALANCED STRATEGY

September 30, 2024

MANAGER COMMENTARY

And so the flight continues ... without a hard landing, without even a soft landing , in fact so far with no landing at all! But ultimately there is a cost.

Are higher bond yields an opportunity for investment or a forewarning?

Most of the largest nations in the world will likely share notoriety for achieving one record economic statistic this year: their largest budget deficit in history. Oddly as it may seem, that could keep the markets in a goldilocks condition a little longer than expected due to the way governments tend to behave when faced with dealing with very large deficits:

One way for example is as the famous investor Paul Tudor Jones recently said on CNBC regarding government deficits: "inflation is forever" and he alluded to historic common modes of governments' operating is to target interest rates below the rate of inflation and to target growth above the rate of inflation. Global markets have arrived there now and continue to be headed further in that general direction – with growth not too hot...not too cold - just right, better known as "goldilocks". The not so subtle goal of governments appears in place to inflate away the debt over the long term!

The yield on the ten year US Federal Treasury bonds ended Q2 at 4.39% having hit a recent peak on July 1 @ 4.47% and ended the third quarter @ 3.78%. but have since risen to 4.30% on news of economic strength. The FTSE Canada Universe Bond Index rose 4.66% during Q3 2024. Also for Q3 2024 (all measured in CAD unless specified otherwise) the Total Returns, including reinvested dividends, for the major indexes were: S&P/TSX Composite 10.54%; S&P 500 Index 4.54%; S&P 500 Index USD 5.89%; MSCI WORLD INDEX was up 21.31%; MSCI WORLD INDEX USD +22.35%. The CAD was up 1.29% vs the US dollar.

During Q3 the S&P/TSX Composite Real Estate Index (CAD) 22.96% was the best performing Canadian Sector while the S&P/TSX Composite Energy Index (CAD) 1.97% was the poorest performing sector..... The top 3 performers in the portfolio were: Anaergia (+86.44%), Anavex Life Sciences (+28.54%) and Constellation Energy Corp (+28.36%).The bottom 3 performers were: Pason Systems (-27.67%), Matr Corp (-15.19%), and CDN Natural Rsrc(-7.84).

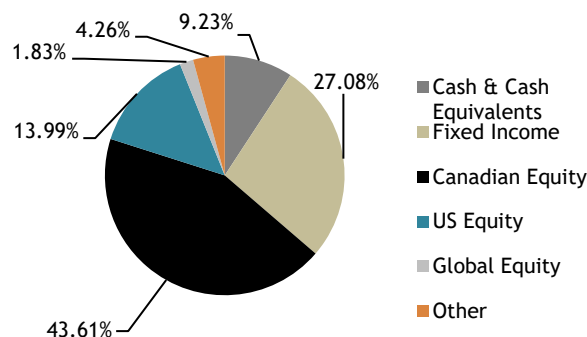
During Q1, the following Equity positions were added: Intel Corp (8.19%), Walt Disney (+2.21%), CrowdStrike Hldg (+3.24%), Boeung Co (-3.92%), BCE Inc (-4.02%), Alimentation Couche-Tard Inc (-1.06%) and Dell Tech (+8.87%).

The following Equities positions were sold: Anavex Life Sciences (+28.54%), iShares Nasdaq 100 ETF (-6.68%) and Kinaxis inc (+2.05%).

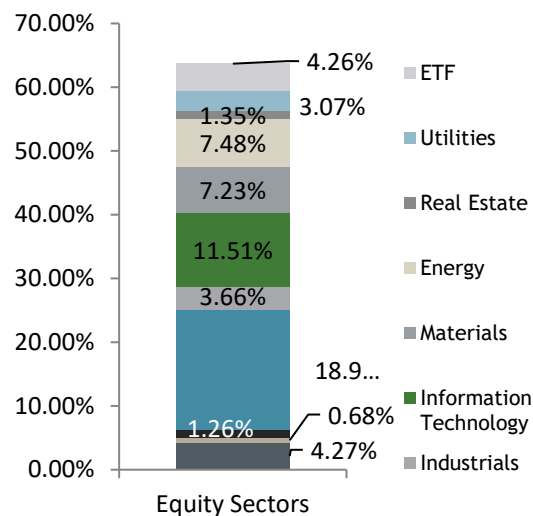
PERFORMANCE RETURNS

Performance (%)	3 Mo	YTD	1Yr	3Yr	5Yr	10Yr	SI inception
Composite	6.18%	12.97%	17.00%	4.24%	7.32%	6.71%	7.88%
Benchmark	6.80%	12.75%	21.75%	6.36%	7.62%	6.78%	7.37%
Diff +/-	-0.62%	0.22%	-4.75%	-2.12%	-0.30%	-0.07%	0.51%

ASSET MIX



ASSET MIX



TOP TEN HOLDINGS

TOP TEN HOLDINGS	% Held
MICROSOFT CORP	6.30%
CIBC FXD 2027 FLT 2032 SUB DEB NVCC 4.2% 7AP32	4.92%
RBC FXD 2028 FLT 2033 SUB NTS NVCC 5.01% 1FB33	4.69%
PURPOSE HIGH INT SAVINGS FND UTS	4.56%
TD MTN FXD 2027 FLTG 2032 MTN (NVCC) 26JA32 3.06%	4.46%
IPATH SER B S&P 500 VIX MID TERM FUTURES ETN CLBL	4.26%
BRKFLD CORP VTG SHS CL A	4.14%
FIN 15 SPLIT CORP 7.5% CUM RED RETR PFD	4.10%
ACCOUNT BALANCE CAD	4.03%
CIBC	4.00%
TOTAL TOP TEN	45.45%

*Performance results in this document are based on a composite of CIBC Wood Gundy Advisor Managed Account (“AMA”) retail accounts with more than \$75,000 invested in the “ETF Growth strategy”. The composite includes open fee-paying discretionary managed accounts where the Strategy has been held for at least two months, through a purchase or a switch from another investment or a different AMA strategy. Also included in the composite are closed accounts that held the Strategy, up to the last full month the Strategy was held. The composite was created in December 2011 and includes AMA performance data from February 2012, two months after the Strategy’s inception in the AMA program.

Composite performance returns are geometrically linked and calculated by weighting each account’s monthly performance, including changes in securities’ values, and accrued income (i.e., dividends and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. This Strategy can be purchased either in U.S. or Canadian dollars. Performance returns in this document are expressed in Canadian dollars and are calculated by converting U.S. dollar accounts into Canadian dollars using the month-end Bank of Canada noon rate. Performance returns are gross of AMA investment management fees, and other expenses, if any. Each individual account’s performance returns will be reduced by these fees and expenses.

Individual Advisor Managed Account performance results may materially differ from those in this document due to the above and other factors such as an account’s size, the length of time an AMA Strategy has been held, cash flows in and out of the individual account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints, and constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.

Past performance may not be repeated and is not indicative of future results. This document is prepared for informational purposes only and is subject to change without notice.

This document is not to be construed as an offer to sell, or solicitation for, or an offer to buy any AMA strategy or other securities. Consideration of individual circumstances and current events is critical to sound investment planning. All investments carry a certain degree of risk. It is important to review objectives, risk tolerance, liquidity needs, tax consequences and any other considerations before choosing an AMA strategy.

There are ongoing fees and expenses associated with owning units of an Exchange-Traded Fund (ETF). An ETF must prepare disclosure documents that contain key information about the fund. You can find more detailed information about the fund in these documents. The indicated rate[s] of return is [are] the historical annual compounded total return[s] including changes in unit value and reinvestment of all distributions and does not take into account certain fees such as redemption fees or optional charges or income taxes payable by any securityholder that would have reduced returns. ETFs are not guaranteed, their values change frequently, and past performance may not be repeated

This information, including any opinion, is based on various sources believed to be reliable, but its accuracy cannot be guaranteed and is subject to change. CIBC and CIBC World Markets Inc., their affiliates, directors, officers and employees may buy, sell, or hold a position in securities of a company mentioned herein, its affiliates or subsidiaries, and may also perform financial advisory services, investment banking or other services for, or have lending or other credit relationships with the same. CIBC World Markets Inc. and its representatives will receive sales commissions and/or a spread between bid and ask prices if you purchase, sell or hold the securities referred to above. © CIBC World Markets Inc. 2022.

If you are currently a CIBC Wood Gundy client, please contact your Investment Advisor.

CIBC Wood Gundy is a division of CIBC World Markets Inc., a subsidiary of CIBC and a Member of the Canadian Investor Protection Fund and Investment Industry Regulatory Organization of Canada.

“CIBC Private Wealth” consists of services provided by CIBC and certain of its subsidiaries, through CIBC Private Banking; CIBC Private Investment Counsel, a division of CIBC Asset Management Inc. (“CAM”); CIBC Trust Corporation; and CIBC Wood Gundy, a division of CIBC World Markets Inc. (“WMI”). CIBC Private Banking provides solutions from CIBC Investor Services Inc. (“ISI”), CAM and credit products. CIBC Private Wealth services are available to qualified individuals. The CIBC logo and “CIBC Private Wealth” are trademarks of CIBC, used under license. “Wood Gundy” is a registered trademark of CIBC World Markets Inc.

*Top holdings in model. Individual account holdings may differ.

TD Bank 2a,2b,2c,2d,2e,2g,3a,3c,7

Royal Bank of Canada 2a,2c,2e,2g,3a,3c,7

2a This company is a client for which a CIBC World Markets company has performed investment banking services in the past 12 months.

2b CIBC World Markets Corp. has managed or co-managed a public offering of securities for this company in the past 12 months.

2c CIBC World Markets Inc. has managed or co-managed a public offering of securities for this company in the past 12 months.

2d CIBC World Markets Corp. has received compensation for investment banking services from this company in the past 12 months.

2e CIBC World Markets Inc. has received compensation for investment banking services from this company in the past 12 months.

2g CIBC World Markets Inc. expects to receive or intends to seek compensation for investment banking services from this company in the next 3 months.

3a This company is a client for which a CIBC World Markets company has performed non-investment banking, securities-related services in the past 12 months.

3c CIBC World Markets Inc. has received compensation for non-investment banking, securities-related services from this company in the past 12 months.

7 CIBC World Markets Corp., CIBC World Markets Inc., and their affiliates, in the aggregate, beneficially own 1% or more of a class of equity securities issued by this company.