## George Wright - Quality Canadian Growth

Inception Date: Jun 2009 Strategy Class: Canadian Equities Benchmark: $100 \%$ S\&P/TSX Composite Index
Currency: CAD
Total Accts: 157 AUM: $\$ 87,303,172$

| Annualized Returns (\%) | 1 M | 3 M | 6 M | YTD | 1 Y | $2 Y$ | 3 Y | 4 Y | 5 Y | 6 Y | 7 Y | 8 Y | 9 Y | 10 Y | SI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite | 1.96 | -3.57 | 0.95 | -3.57 | 9.05 | 32.07 | 16.01 | 12.44 | 11.75 | 12.73 | 10.69 | 11.48 | 14.13 | 13.85 | 12.95 |
| Benchmark | 3.96 | 3.82 | 10.54 | 3.82 | 20.19 | 31.67 | 14.15 | 12.61 | 10.34 | 11.68 | 8.87 | 8.62 | 9.42 | 9.08 | 9.16 |
| Diff +1- | -2.00 | -7.39 | -9.59 | -7.39 | -11.14 | 0.40 | 1.86 | -0.17 | 1.41 | 1.06 | 1.82 | 2.86 | 4.71 | 4.77 | 3.79 |


| Calendar Year Returns (\%) | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite | 26.68 | 11.10 | 29.12 | -8.20 | 18.77 | 10.56 | 2.76 | 16.95 | 38.44 |
| Benchmark | 25.09 | 5.60 | 22.88 | -8.39 | 9.10 | 21.08 | -8.32 | 10.55 | 12.99 |
| Diff + +- | 1.59 | 5.50 | 6.24 | 0.68 | 9.67 | -10.53 | 11.07 | 6.40 | 25.45 |


| Risk Statistics (\%) | 1 Y | $2 Y$ | $3 Y$ | $4 Y$ | $5 Y$ | $6 Y$ | 7 Y | 8 Y | 9 Y | 10 Y | sı |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite |  |  |  |  |  |  |  |  |  |  |  |
| Excess Return | 8.58 | 31.63 | 15.16 | 11.41 | 10.76 | 11.82 | 9.84 | 10.64 | 13.23 | 12.94 | 12.07 |
| Std Dev | 9.40 | 14.09 | 18.08 | 16.93 | 15.54 | 14.58 | 14.31 | 13.68 | 13.27 | 12.98 | 13.17 |
| Sharpe | 0.91 | 2.24 | 0.84 | 0.67 | 0.69 | 0.81 | 0.69 | 0.78 | 1.00 | 1.00 | 0.92 |
| Beta | 0.88 | 1.06 | 1.07 | 1.03 | 1.01 | 0.99 | 0.99 | 0.97 | 0.96 | 0.96 | 0.96 |
| Alpha | -7.36 | -1.19 | 0.99 | -0.28 | 1.43 | 1.34 | 2.03 | 3.08 | 4.88 | 4.87 | 3.98 |
| R -factor | 0.50 | 0.77 | 0.86 | 0.85 | 0.80 | 0.75 | 0.74 | 0.72 | 0.70 | 0.70 | 0.71 |
| Up-Market capture | 0.66 | 0.96 | 1.01 | 0.91 | 0.92 | 0.92 | 0.94 | 0.95 | 1.02 | 1.05 | 1.05 |
| Down-Market capture | 1.57 | 0.74 | 0.91 | 0.89 | 0.79 | 0.79 | 0.78 | 0.71 | 0.65 | 0.69 | 0.79 |
| Benchmark |  |  |  |  |  |  |  |  |  |  |  |
| Excess Return | 19.68 | 31.24 | 13.32 | 11.58 | 9.37 | 10.77 | 8.04 | 7.81 | 8.57 | 8.21 | 8.32 |
| Std Dev | 7.50 | 11.63 | 15.68 | 15.09 | 13.79 | 12.73 | 12.42 | 11.96 | 11.59 | 11.31 | 11.48 |
| Sharpe | 2.62 | 2.69 | 0.85 | 0.77 | 0.68 | 0.85 | 0.65 | 0.65 | 0.74 | 0.73 | 0.72 |


| Strategy Quartile Ranking | 1 Y | $\mathbf{3 Y}$ | 5 Y | 10 Y |
| :--- | :---: | :---: | :---: | :---: |
|  | MorningStar Quartiles | 4 | 1 | 1 |
| Ranking in Strategy Class | 108 | 20 | 14 | 1 |
| Total Strategies in Class | 117 | 103 | 83 | 36 |

$\left.\begin{array}{|l|l|l|}\hline \text { Growth of } \$ 100,000 \\ \$ 540,000 \\ \$ 500,000 \\ \$ 460,000\end{array}\right]$

Performance results set out in this document are based on composite of CIBC Wood Gundy Advisor Managed Accounts ("AMA') with more than $\$ 75,000$ invested in a specified investment strategy managed by the AMA inception. Also included in the composite are closed AMA accounts that held in the strategy, up to the last full month the strategy was held. Composite performance returns are geometrically linked and calculated by weighting each AMA account's monthly performance, including changes in securities values, and accrued income (i.e. dividend and interest), against its market value at the beginning of each month, as represented by the market value al the opening of the first business day of each month. Performance results are expressed in stated strategy's base currency and are calculated based on gross of fees. Individual account performance results for clients of AMA invested in the Strategy may also materially differ from the performance results set out in this document, which are based on the Composite, due to the factors described above, and other factors such as an account's size, the length of time the Strategy has been held, cash flows in and out of the individual AMA client account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.

George Wright - Canadian Diversified Income
Inception Date: Apr 2010 Strategy Class: Balanced
Benchmark: 50\% S\&P/TSX Composite Index 50\% FTSE Canada Universe Bond Index
Currency: CAD
Total Accts: 96
AUM: $\$ 53,414,342$

| Annualized Returns (\%) | 1 M | 3 M | 6 M | YTD | 1 Y | $2 Y$ | 3 Y | 4 Y | $5 Y$ | 6 Y | 7 Y | 8 Y | 9 Y | 10 Y | SI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite | 2.87 | 0.03 | 4.55 | 0.03 | 12.47 | 27.20 | 15.46 | 11.86 | 10.36 | 11.39 | 8.92 | 9.04 | 10.12 | 10.15 | 9.51 |
| Benchmark | 0.48 | -1.65 | 2.28 | -1.65 | 7.29 | 14.14 | 7.42 | 7.28 | 6.12 | 6.73 | 5.30 | 5.72 | 6.00 | 5.94 | 5.96 |
| Diff +1 - | 2.39 | 1.68 | 2.27 | 1.68 | 5.18 | 13.06 | 8.04 | 4.58 | 4.24 | 4.67 | 3.62 | 3.32 | 4.12 | 4.20 | 3.54 |


| Calendar Year Returns (\%) | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite | 22.30 | 11.75 | 22.43 | -7.44 | 12.79 | 10.35 | -2.78 | 12.69 | 17.04 |
| Benchmark | 10.61 | 7.81 | 14.76 | -3.74 | 5.30 | 11.05 | -2.45 | 9.75 | 5.75 |
| Diff + +- | 11.69 | 3.94 | 7.67 | -3.70 | 6.99 | -0.70 | -0.32 | 2.95 | 11.29 |


| Risk Statistics (\%) | 1 Y | $2 Y$ | $3 Y$ | $4 Y$ | $5 Y$ | $6 Y$ | 7 Y | 8 Y | $9 Y$ | 10 Y | SI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Composite |  |  |  |  |  |  |  |  |  |  |  |
| Excess Return | 11.99 | 26.78 | 14.62 | 10.84 | 9.38 | 10.49 | 8.09 | 8.22 | 9.26 | 9.27 | 8.62 |
| Std Dev | 7.25 | 9.37 | 12.75 | 11.97 | 10.88 | 10.13 | 10.35 | 9.84 | 9.45 | 9.12 | 8.71 |
| Sharpe | 1.65 | 2.86 | 1.15 | 0.91 | 0.86 | 1.04 | 0.78 | 0.84 | 0.98 | 1.02 | 0.99 |
| Beta | 1.22 | 1.11 | 1.30 | 1.25 | 1.23 | 1.22 | 1.26 | 1.22 | 1.19 | 1.19 | 1.18 |
| Alpha | 3.23 | 9.69 | 5.43 | 2.73 | 2.80 | 3.12 | 2.28 | 2.12 | 2.92 | 3.00 | 2.46 |
| R -factor | 0.67 | 0.76 | 0.84 | 0.80 | 0.79 | 0.76 | 0.74 | 0.71 | 0.70 | 0.69 | 0.70 |
| Up-Market capture | 1.72 | 1.65 | 1.62 | 1.37 | 1.32 | 1.37 | 1.44 | 1.35 | 1.39 | 1.41 | 1.36 |
| Down-Market capture | 1.50 | 0.63 | 1.05 | 1.05 | 0.96 | 0.96 | 1.15 | 1.07 | 1.02 | 1.03 | 1.05 |
| Benchmark |  |  |  |  |  |  |  |  |  |  |  |
| Excess Return | 6.82 | 13.77 | 6.63 | 6.30 | 5.19 | 5.86 | 4.51 | 4.92 | 5.17 | 5.09 | 5.11 |
| Std Dev | 4.86 | 7.35 | 8.99 | 8.56 | 7.85 | 7.24 | 7.02 | 6.80 | 6.62 | 6.37 | 6.18 |
| Sharpe | 1.40 | 1.87 | 0.74 | 0.74 | 0.66 | 0.81 | 0.64 | 0.72 | 0.78 | 0.80 | 0.83 |


| Strategy Quartile Ranking | 1 Y | 3 Y | 5 Y | 10 Y |
| :--- | :---: | :---: | :---: | :---: | :---: |
| MorningStar Quartiles | 1 | 1 | 1 | 1 |
| Ranking in Strategy Class | 67 | 7 | 17 | 5 |
| Total Strategies in Class | 206 | 177 | 144 | 51 |



Performance results set out in this document are based on composite of CIBC Wood Gundy Advisor Managed Accounts ("AMA') with more than $\$ 75,000$ invested in a specified investment strategy managed bythe AMA Portfolio Manager. Composite inception date is based after the second month the first AMA account opened in the strategy. The subsequent AMA accounts in the strategy are included after second month following their inception. Also included in the composite are closed AMA accounts that held in the strategy, up to the last full month the strategy was held. Composite performance returns are geometrically linked and calculated by weighting each AMA account's monthly performance, including changes in securities values, and accrued income (i.e. dividend and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. Performance results are expressed in stated strategy's base currency and are calculated based on gross of fees. Individual account performance results for clients of AMA invested in the Strategy may also materially differ from the performance results set out in this document, which are based on the Composite, due to the factors described above, and other factors such as an account's size, the length of time the Strategy has been held, cash flows in and out of the individual AMA client account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints against purchasing securities of related and connected is suers to CIBC Wood Gundy.

