

## Advisor Managed Program Composite Performance Returns December 31st 2021

## George Wright - Quality Canadian Growth

Inception Date: Jun 2009 Strategy Class: Canadian Equities Benchmark: 100% S&P/TSX Composite Index

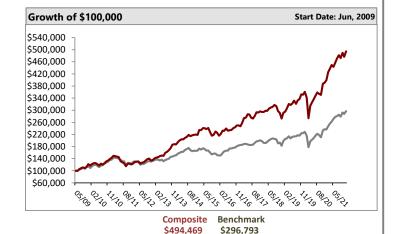
Currency: CAD Total Accts: 159 AUM: \$99,229,176

Annualized Returns (%)	1 M	3 M	6 M	YTD	1 Y	2 Y	3 Y	4 Y	5 Y	6 Y	7 Y	8 Y	9 Y	10 Y	SI
Composite	3.84	4.69	7.93	26.68	26.68	18.63	22.03	13.65	14.66	13.97	12.30	12.87	15.46	15.15	13.55
Benchmark	3.06	6.47	6.66	25.09	25.09	14.93	17.52	10.28	10.04	11.81	8.68	8.91	9.36	9.14	9.03
Diff +/-	0.78	-1.78	1.27	1.59	1.59	3.70	4.51	3.37	4.62	2.16	3.62	3.96	6.10	6.01	4.52

Calendar Year Returns (%)	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Composite	26.68	11.10	29.12	-8.20	18.77	10.56	2.76	16.95	38.44	12.36
Benchmark	25.09	5.60	22.88	-8.89	9.10	21.08	-8.32	10.55	12.99	7.19
Diff +/-	1.59	5.50	6.24	0.68	9.67	-10.53	11.07	6.40	25.45	5.17

Risk Statistics (%)	1 Y	2 Y	3 Y	4 Y	5 Y	6 Y	7 Y	8 Y	9 Y	10 Y	SI
Composite											
Excess Return	26.47	18.21	21.10	12.60	13.69	13.07	11.46	12.02	14.57	14.23	12.68
Std Dev	9.09	21.02	18.03	16.73	15.58	14.65	14.37	13.60	13.16	12.90	13.21
Sharpe	2.91	0.87	1.17	0.75	0.88	0.89	0.80	0.88	1.11	1.10	0.96
Beta	0.80	1.09	1.04	1.02	1.01	0.99	1.00	0.98	0.96	0.96	0.97
Alpha	6.00	2.36	3.40	3.11	4.31	2.27	3.59	4.03	6.07	6.01	4.62
R-factor	0.47	0.92	0.87	0.85	0.79	0.75	0.74	0.73	0.71	0.71	0.71
Up-Market capture	0.98	1.08	1.07	0.97	1.05	0.99	1.00	0.99	1.07	1.09	1.08
Down-Market capture	0.62	0.95	0.87	0.79	0.76	0.81	0.74	0.69	0.62	0.65	0.77
Benchmark											
Excess Return	24.89	14.52	16.63	9.26	9.11	10.93	7.88	8.10	8.52	8.28	8.19
Std Dev	7.75	18.56	16.15	15.19	13.71	12.81	12.44	11.95	11.55	11.34	11.5
Sharpe	3.21	0.78	1.03	0.61	0.66	0.85	0.63	0.68	0.74	0.73	0.71

Strategy Quartile Ranking	1 Y	3 Y	5 Y	10 Y
MorningStar Quartiles	2	1	1	1
Ranking in Strategy Class	43	7	4	1
Total Strategies in Class	113	99	81	34



Performance results set out in this document are based on composite of CIBC Wood Gundy Advisor Managed Accounts ("AMA") with more than \$75,000 invested in a specified investment strategy managed by the AMA Portfolio Manager. Composite inception date is based after the second month the first AMA account opened in the strategy. The subsequent AMA accounts in the strategy are included after second month following their inception. Also included in the composite are closed AMA accounts that held in the strategy, up to the last full month the strategy was held. Composite performance returns are geometrically linked and calculated by weighting each AMA account's monthly performance, including changes in securities values, and accrued income (i.e. dividend and interest), against its market value at the beginning of each month. Performance results are expressed in stated strategy's base currency and are calculated based on gross of fees. Individual account performance results for clients of AMA invested in the Strategy may also materially differ from the performance results set out in this document, which are based on the Composite, due to the factors described above, and other factors such as an account's size, the length of time the Strategy has been held, cash flows in and out of the individual AMA client account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.



## Advisor Managed Program Composite Performance Returns December 31st 2021

## George Wright - Canadian Diversified Income

Inception Date: Apr 2010 Strategy Class: Balanced Benchmark: 50% S&P/TSX Composite Index; 50% FTSE Canada Universe Bond Index

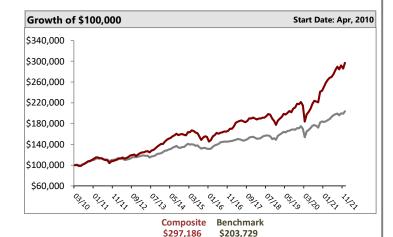
Currency: CAD Total Accts: 97 AUM: \$55,059,795

Annualized Returns (%)	1 M	3 M	6 M	YTD	1 Y	2 Y	3 Y	4 Y	5 Y	6 Y	7 Y	8 Y	9 Y	10 Y	SI
Composite	3.94	4.52	7.80	22.30	22.30	16.91	18.72	11.56	11.80	11.56	9.39	9.80	10.58	10.53	9.71
Benchmark	2.37	4.00	3.83	10.61	10.61	9.20	11.02	7.13	6.86	7.55	6.06	6.52	6.43	6.34	6.24
Diff +/-	1.57	0.52	3.97	11.69	11.69	7.71	7.70	4.42	4.94	4.01	3.33	3.28	4.15	4.19	3.47

Calendar Year Returns (%)	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Composite	22.30	11.75	22.43	-7.44	12.79	10.35	-2.78	12.69	17.04	10.05
Benchmark	10.61	7.81	14.76	-3.74	5.80	11.05	-2.45	9.75	5.75	5.53
Diff +/-	11.69	3.94	7.67	-3.70	6.99	-0.70	-0.32	2.95	11.29	4.51

Risk Statistics (%)	1 Y	2 Y	3 Y	4 Y	5 Y	6 Y	7 Y	8 Y	9 Y	10 Y	SI
Composite											
Excess Return	22.10	16.49	17.82	10.53	10.86	10.68	8.58	8.98	9.73	9.65	8.8
Std Dev	6.43	14.89	12.64	11.88	10.86	10.51	10.33	9.80	9.38	9.04	8.7
Sharpe	3.44	1.11	1.41	0.89	1.00	1.02	0.83	0.92	1.04	1.07	1.0
Beta	0.91	1.32	1.26	1.25	1.24	1.24	1.24	1.21	1.19	1.18	1.1
Alpha	11.25	4.48	4.36	2.65	3.24	2.19	1.95	1.92	2.85	2.98	2.3
R-factor	0.35	0.88	0.84	0.81	0.78	0.73	0.71	0.70	0.70	0.69	0.7
Up-Market capture	1.70	1.53	1.48	1.34	1.36	1.38	1.37	1.32	1.37	1.38	1.3
Down-Market capture	0.28	1.10	1.03	1.01	0.94	1.10	1.11	1.06	1.01	0.99	1.0
Benchmark											
Excess Return	10.43	8.81	10.18	6.15	5.96	6.71	5.28	5.72	5.61	5.50	5.3
Std Dev	4.16	10.61	9.17	8.56	7.76	7.24	7.04	6.77	6.56	6.36	6.2
Sharpe	2.51	0.83	1.11	0.72	0.77	0.93	0.75	0.85	0.85	0.86	0.8

Strategy Quartile Ranking	1 Y	3 Y	5 Y	10 Y
MorningStar Quartiles	1	1	1	1
Ranking in Strategy Class	21	10	11	7
Total Strategies in Class	209	180	142	51



Performance results set out in this document are based on composite of CIBC Wood Gundy Advisor Managed Accounts ("AMA") with more than \$75,000 invested in a specified investment strategy managed by the AMA Portfolio Manager. Composite inception date is based after the second month the first AMA account opened in the strategy. The subsequent AMA accounts in the strategy are included after second month following their inception. Also included in the composite are closed AMA accounts that held in the strategy, up to the last full month the strategy was held. Composite performance returns are geometrically linked and calculated by weighting each AMA account's monthly performance, including changes in securities values, and accrued income (i.e. dividend and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. Performance results are expressed in stated strategy's base currency and are calculated based on gross of fees. Individual account performance results for clients of AMA invested in the Strategy may also materially differ from the performance results set out in this document, which are based on the Composite, due to the factors described above, and other factors such as an account's size, the length of time the Strategy has been held, cash flows in and out of the individual AMA client account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.