

SHAW FINANCIAL GROUP

## TOTAL RETURN PORTFOLIO

September 30, 2024

### Investment objective

The Shaw Financial Group's Total Return Portfolio seeks to attain long-term investment returns by blending income and capital growth. This is done by investing in a diverse mix of fixed income securities, alongside Canadian, US and international equity securities.

### Investment profile

- Third party fixed income managers
- Three different investment styles
- Two global managers

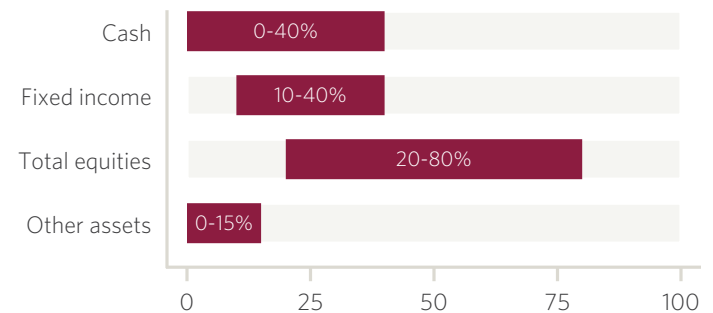
### Investment strategy

The Total Return portfolio is designed to provide dividend income and capital preservation. The companies included in this portfolio undergo a thorough screening process that involves third party forensic accounting research and a selection process that focuses on qualities such as superior return potential, cash flow, and dividend sustainability and growth.

### Portfolio facts

Investment manager: Dennis Shaw  
 Investment approach: Fundamental, Quantitative  
 Return objective: Returns with medium volatility  
 Risk profile: Medium  
 Portfolio inception: July 1, 2017  
 Benchmark: 30% FTSE Canada Universe Bond Index; 25% S&P 500 Index; 25% S&P/TSX Composite Index; 20% MSCI EAFE Index

### Asset allocation



### Annualized returns

Performance (%)	3 Mths	6 Mths	1 Yr	3 Yrs	5 Yrs	10 Yrs	Since inception
<b>Strategy</b>	5.9	6.4	22.0	9.7	11.0	N/A	9.4
<b>Benchmark</b>	6.4	8.2	24.6	7.7	9.0	N/A	8.4

### Calendar year returns

Performance (%)	YTD	2023	2022	2021	2020	2019	2018	2017
<b>Strategy</b>	13.9	16.2	-6.0	19.1	11.6	12.7	-3.6	N/A
<b>Benchmark</b>	15.0	13.8	-9.4	14.0	9.8	17.2	-1.8	N/A

Performance shown in Canadian dollars before the deduction of fees and expenses.

### Growth of \$100,000



Strategy: \$191,843 Benchmark: \$179,848

Performance returns are based on composite of CIBC Wood Gundy Advisor Managed Accounts ("AMA") invested in an investment strategy managed by the AMA Portfolio Manager.

The performance returns are geometrically linked and calculated by weighting each account's monthly performance against its market value at the beginning of each month as represented by the market value at the opening of the first business day of each month. Performance returns are gross of investment management fees, and other expenses, if any.

Individual AMA performance results may differ from those in this document due to the above and other factors such as an account's size, the length of time an AMA strategy has been held, cash flows in and out of the individual account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates, specific client constraints, and constraints against purchasing securities of related and connected issuers to CIBC Wood Gundy.

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