

## Why Leaders Choose CSI

Since 1970, CSI has helped financial services professionals gain distinction through education. Our courses are recognized and endorsed internationally, and many are required by industry and government regulators. We help thousands of financial professionals develop their knowledge and skills every year. Among them, FCSIs are the elite.

Where CSI *is* the leader in financial services education, FCSIs *are* leaders in financial services. They set the standards that an entire industry is measured by, continuously elevating the measure of excellence. Individually, they are trusted professionals who are recognized and sought by clients and employers alike. Together, they represent knowledge and dedication you can trust.

**Learn more about the leading designation in Canadian financial services at [www.fcsi.ca](http://www.fcsi.ca).**



### CSI

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[www.fcsi.ca](http://www.fcsi.ca)



*The*  
**FCSI**  
*designation*

**Recognizing True Leadership  
in Financial Services**

## The Mark of Trust

*The Fellow of CSI (FCSI) is not an easy designation to achieve. In fact, it is one of the most demanding in the Canadian financial services industry.* Only an elite group of professionals meet its advanced requirements. And only a portion of this group are dedicated enough to invest the time and effort required to earn it.

The result? **Credentials you can trust.** Working with an FCSI means working with a true leader in financial services. More education, more experience and more ethics training – the FCSI is a designation built to be as demanding as you are.

## Setting the Standard of Excellence

*Education, experience and ethics* – they form the foundation of trust in financial services. They also form the foundation of the FCSI designation. We hold these professionals to higher standards in each of these categories, from the day they earn their designation to the day they retire.

### More Education

How advanced is the FCSI's education requirement? We consider other designations to be prerequisites. Each FCSI must already hold one of the following accreditations:

- **Certified Investment Manager**
- **Derivatives Market Specialist**
- **Financial Management Advisor**

FCSIs must also complete a licensing course to earn their designation, and ongoing ethics and continuing education courses to maintain it. The result is an ever-expanding knowledge level at the forefront of the financial services industry.

### More Experience

True knowledge cannot be developed through education alone. It can only be built and refined through professional experience and insights learned over time. For this reason, the FCSI experience requirement demands a minimum of five years of financial services experience.

### More Ethics Training

Recognition as an industry leader carries significant responsibility, which is why the FCSI's ethics component is so demanding. In addition to completing courses focusing on ethical practices, FCSIs must sign the FCSI Code of Ethics, complete ongoing compliance courses and are expected to set the standard of conduct in their field.

### More Requirements

Not just anyone can become an FCSI. To protect the integrity of the designation, all applicants must be endorsed by a direct supervisor as well as a sponsor who is already an FCSI. The FCSI must also be an active member of the financial services industry.

*The FCSI – the true mark of excellence in financial services.* Visit [www.fcsi.ca](http://www.fcsi.ca) to learn more about the benefits of working with a leader who has more experience, more education and more ethics training.

## 2,500 Leaders Elevating an Industry

FCSIs can be found across Canada and around the world, in a variety of leadership roles. This prestigious designation is demanding but flexible – FCSIs must meet stringent requirements, but can choose to focus their career on any aspect of the financial services industry.

